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Business price sheet

Effective 6 November 2026. All prices in US dollars (USD), excluding any VAT or sales tax, which is calculated at checkout or on the invoice.

Seat plans

Plan	Seats	Price	Billing
Team	5 to 49 (minimum 5)	$349 USD per seat per year	Yearly, in advance, by card or invoice
Founding partner	5 to 49	$249 USD per seat for the first 12 months	Contracts signed by 31 March 2027
Enterprise	50 or more	From $199 USD per seat at 250+ seats, quoted	Yearly, invoiced to purchase order
Universities	250 students or more	From $39 USD per student a year	Yearly, invoiced to purchase order

What a seat includes

Each Team, Enterprise or university seat is a yearly Premium licence for one named learner: every published Standard and Premium course and every learning path, course and path certificates with public verification, and courses added during the year. Flagship courses are not included in a seat; teams buy them as flagship team packs, below. Seats are managed from your organisation portal: assign, reassign as people move roles, and see completion and scores per seat.

Flagship team packs

Pack	Price	Includes
10 seats of one flagship course	$1,490 USD	Lifetime access to that course for 10 named learners, with certificates

Live cohorts and programmes

Service	Price	Shape
Live cohort	$7,500 USD per cohort of up to 25 people	Four live sessions of two hours
Programmes	Typically from $25,000 USD, scoped to your organisation	Platform, cohorts and certification, per statement of work

Terms

Seats renew yearly unless cancelled before the renewal date. Unassigned seats can be refunded within 30 days of purchase; assigned seats follow the Refund & Cancellation Policy at academy.yallo.co/refunds. Prices for an Enterprise or Custom order are fixed by its order form.

Payments processed by Paddle.com, Merchant of Record. Our order process is conducted by our online reseller Paddle.com. Paddle.com is the Merchant of Record for all our orders. Paddle provides all customer service inquiries and handles returns.

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